A matter of fairness

In the third article in the series on the state-of-play in NHS dentistry under the new contract, Neel Kothari suggests that the Government needs to rethink its strategy when it comes to allocating funding.

It's never too long before a group of dentists start talking shop. As an NHS dentist, I've noticed that the introduction of the new contract, much of this shoptalk has been about the system, rather than the work done within it. Some dentists appear to have been minimally affected, but others are preoccupied with providing vast quantities of work and are still not meeting their targets.

In May 2006 the BDA asked PCTs across England for factual information about their PDS arrangements. The information concentrated on the amount of dental care commissioned by the PCT, contract values, numbers of contracts taken up and numbers of contracts dispute. For those PCTs that responded, we can see that average UDA values vary stagily across the country, from £14/UDA in Durham and Chester-Le-Street to £36/UDA in Sheffield West. Apart from the matter of fairness, this begs the question of whether the Government can be sure that they have all of their calculations right; and if they have not, will we see this spectrum narrowing across England after April 2009?

Testing the water

In the third article in the series on the state-of-play in NHS dentistry under the new contract, Neel Kothari suggests that the Government needs to rethink its strategy when it comes to allocating funding.
KaVo ESTETICA E80 T/C

BaVo treatment unit ESTETICA E80 with its innovative suspended chair concept can be optionally adapted to fit every day needs of the dental practice. Both the dentist’s and assistant’s elements are provided with a configuration and an ergonomically perfect instrument layout ready for the future. The new AL-762 motor with optional endo-function, and the possibility of integrating the surgery motor SL590, makes additional, expensive instruments superfluous. The integral communication system ERGocom 4 connects the ESTETICA E80 to the practice system and delivers information directly to the treatment area. USB interfaces at both the dentist’s and the assistant’s elements enable USB suitable equipment to be connected to the unit at any time.

The ESTETICA E80 is equipped with automated hygiene functions for easy, time-saving hygiene procedures.

For information or to arrange a visit from a KaVo Equipment Specialist, regarding the full range of KaVo products and services including dental units, handpieces, imaging products, surgery planning, cabinetry and flexible finance please contact us on Freephone 0800 218020.

Dental Art

Presented for the first time at Dental Showcase and greatly received, there are plans to launch the new product line of Dental Art cabinetry. Intro- duced to complement all aspects of the A-dec range, this Italian designed product offers a contemporary and stylish ad- dition to the A-dec family of products. Since 1975, Dental Art have designed and manufacture-d cabinets and furniture for the dental industry. Now, in conjunction with A-dec, they offer an exclusive line of products to

the UK market. Available in a se- lection of colours, finishes and specifications, A-dec are ex- cited to offer a further product dimension to the extensive line of established products.

Prices and designs are available from A-dec dealers and an example of the cabinetry available can be viewed at se- lective A-dec showrooms. Please contact Adec for more details on 02476 559091.

The BOS reviews some annual highlights

On Reflection

2008 saw The British Ortho-odontic Society’s (BOS) Chair- man Dr Iain Iathorn address a Parliamentary Health Select Committee at the Houses of Par- liament as it continued its strong political lobbying to peti- tion for a more sustainable, fair and consistent orthodontic pro- vision across the country.

The BOS Annual Conference took place between 14-16 Sep- tember 2008 and attracted a substantial number of members to Brighton.

Each year, an outstanding contributor to the world of ortho-odontics is invited to give the Northumbria Memorial Lecture at the Conference. This year was no exception when Dr Nigel Harradine, BOS Chairman Elect presented a perceptive address on ‘self-ligation: past, present and future’.

On the International front, the BOS will attend the IJOC which is taking place in Sydney, Australia in 2010. The event is staged by the World Federation of Orthodontists (WFO) and will be hosted by the Australian Society of Orthodontists.

Get a FREE trip to Copenhagen

With Heka Dental you’re in safe hands!

Heka Dental are inviting Dentists to visit Wonderful Copenhagen to see their fantasi- c tool design and production fa- cilities, as well as their beauti- ful city. They will be arranging several trips a year, which will normally run from Thursday morning to Saturday after- noon. During which time their guests will have an opportunity to visit their factory as well as enjoy some of the delights of Wonderful Copenhagen. If Dentists order a Heka Dental package before or during the trip, their visit ( including flights, hotel, lunch and din- ners) will be free. If they do not, they will only pay for the flight and hotel.

Incorporating the latest Treatment Centre Technology, Heka Dental’s UNC is the ulti- mate embodiment of feedback from patients, dentists, dental technicians and service engi- neers.

Like all Heka Dental Treat- ment Centres, UNC is electrici- cally operated not hydraulically driven. This enables incorpora- tion of all the state-of-the-art features associated with top-of-the-range electrically operated units, features not necessarily possible with hydraulic units.

Heka Dental equipment is available in the UK from Dental Services Direct, tele- phone 0158 267 2778 or visit www.heka-dental.dk for fur- ther information.

100th Aseptico Unit

Velopex the UK Distributor for the Aseptico range of portable dentistry products have just installed the 100th item from the extensive range, a Transport II Mobile Surgery Unit.

Whether you have over patient, ambidextrous rear delivery, mobile cart or cabinet mounted units. You have choices of built in ultrasonic scalers, cur- ling lights and cameras. To fin- ish the choices you have options of choice of lights from standard chair or ceiling mounted to lat- est LED.

Contact: Tel: 0141 5269591 email info@dentalz.co.uk www.dentalz.co.uk

DentalEZ offers a unique flexible approach to the key ele- ments of your surgery.

Your choice begins with type of chair from our basic Simplicity through to our ultimate J/V generation with unique seat tilt action and eight programmes as standard with Ultraleather up- hold. Options are available of a range of styles and options.

Another exciting new chair for dental services direct

When the time comes to buy a new dental chair the variety can be daunting. You’ll need to consider things like: patient comfort, ease of use, the ability to incorporate other equipment such as monitors and hand- pieces and what type of uphol- stery you would prefer.

Dental Services Direct have a wide selection of chairs and de- liveries packages from many ma- jor manufacturers and their ex- perience and understanding of the dental trade can help make your decision swift and painless. Their exclusive agreements with both Ancar and Heka, combined with packages from Anchos, Bel- mont, and DentalEZ mean there is some to suit every budget.

Secure Your Future with CEREC

One tried and tested method of raising revenue whilst trading in difficult times is to offer your patients something that they can- not necessarily get from other dental practices locally which has a real advantage for the pa- tient. This is achievable with the CEREC CAD/CAM System from Sirona Dental Systems Ltd.

CEREC is proven to increase profits plus it adds the ‘wow’ fac- tor to any practice. CEREC en- ables you to provide your pa- tients with same day crowns, bridges etc without the expense and time of waiting for the labo- ratory to construct the prothet- es. The finished prosthesis is im- media- tely aesthetic, exhibiting excellent strengths and the mar- gins are superb too. CEREC ac- curately captures the oral cavity contents saving you from mak- ing any further adjustments.

Using CEREC allows you to produce perfect chairside ce- ramic restorations in the same visit whilst saving you and your patient time, laboratory fees and ultimately making your business more profitable.

To find out how the Sirona team can directly support your practice and for a no ob- ligation demonstration of the CEREC 3D system telephone 0845 071 5040 or email: info@silronadental.co.uk or visit www.sironadentalresolutions.co.uk

Scaling Made Simple with the R&S Ultrasonic Scaler

Realistically priced is the R&S Ultrasonic Scaler, available exclu- sively from Dental Sky. This light, small and portable ultrasonic scaler is quick, effectively and effi- ciently removes dental calculus and stains from the tooth surface.