It's never too long before a group of dentists start talking shop. As an NHS dentist, I've noticed that a key aspect of the introduction of the new contract, much of this shoptalk has been about the system, rather than the work done within it. Some dentists appear to have been minimally affected, but others are wrestling with providing vast quantities of work and are still not meeting their targets.

In May 2006 the BDA asked PCTs across England for factual information about the new nGDS/nPDS arrangements. The information concentrated on the amount of dental care commissioned by the PCT, contract values, numbers of contracts taken up and numbers of contracts dispute. For those PCTs that responded, we can see that average UDA values vary staggeringly across the country, from £14/UDA in Durham and Chester-Le-Street to £56/UDA in Sheffield West. Apart from the matter of fairness, this begs the question of whether the Government can be sure that they have all of their calculations right; and if they have not, will we need patients not only free up much of their time to chase targets, but also in many cases are able to claim for the full course of treatment without providing it themselves, as directed by the Department of Health's (DH) Factsheet 15: Referrals to other practitioners. While all high-trust environments are open for abuse, by placing targets on treatment, this has also placed limits on capacity and many feel they simply do not have the capacity to meet their UDA targets.

In the third article in the series on the state-of-play in NHS dentistry under the new contract, Neel Kothari suggests that the Government needs to rethink its strategy when it comes to allocating funding.
KaVo ESTETICA E80 T/C

Outstanding ergonomics in its most attractive form

The KaVo treatment unit ESTETICA E80 with its innovative suspended chair concept can be optionally adapted to the very day needs of the dental practice. Both the dentist’s and assistant’s elements are provided with a configuration and an ergonomically perfect instrument layout ready for the future. The new AL 762 motor with optional endo-function, and the possibility of integrating the surgery motor SL 590, makes additional, expensive instruments superfluous. The integral communication system ERGocom 4 connects the ESTETICA E80 to the practice system and delivers information directly to the treatment area. USB interfaces at both the dentist’s and the assistant’s elements enable USB equipment to be connected to the unit at any time.

The ESTETICA E80 is equipped with automated hygiene functions for easy, time-saving hygiene procedures.

For information or to arrange a visit from a KaVo Equipment Specialist, regarding the full range of KaVo products and services including dental units, handpieces, imaging products, surgery planning, cabinetry and flexible finance please contact us on Freephone 0800 218020.

Dental Art

Presented for the first time at Dental Showcase and greatly received, the A-dec 4 is proud to launch the new product line of Dental Art cabinetry. Introductory to complement all aspects of the A-dec range, this Italian designed product offers a contemporary and stylish addition to the A-dec family of products. Since 1973, Dental Art have designed and manufactured cabinets and furniture for the dental industry. Now, in conjunction with A-dec, they offer an exclusive line of products to

the UK market. Available in a selection of colours, finishes and specifications, A-dec are excited to offer a further product dimension to the extensive line of established products.

Prices and designs are available from A-dec dealers and an example of the cabinetry available can be viewed at select A-dec showrooms. Please contact A-dec for more details on 02476 559901.

The BOS reviews some annual highlights

On Reflection

2008 saw The British Orthodontic Society’s (BOS) Chairman Dr Iain Ithallan address a Parliamentary Health Select Committee at the Houses of Parliament as it continued its strong political lobbying to petition for a more sustainable, fair and consistent orthodontic provision across the country.

The BOS Annual Conference took place between 14-16 September 2008 and attracted a substantial number of members to Brighton.

Each year, an outstanding contributor to the world of orthodontics is invited to give the Northcroft Memorial Lecture at the Conference. This year was no exception when Dr Nigel Harradine, a BOS Chairman Elect presented a perceptive address on ‘self-ligation: past, present and future’.

On the International front, the BOS will attend the 10th IOC at the European Congress of Orthodontics (WFO) and will be hosted by the Australian Society of Orthodontists.

Get a FREE trip to Copenhagen

With Heka Dental you’re in safe hands!

Heka Dental are inviting Dentists to visit Wonderful Copenhagen to see their fantastic design and production facilities, as well as their beautiful city. They will be offering several trips a year which will normally run from Thursday morning to Saturday afternoon. During which time their guests will have an opportunity to visit their factory as well as enjoy some of the delights of Wonderful Copenhagen.

If Dentists order a Heka Dental package before or during the trip, their visit (including flights, hotel, lunch and dinners) will be free. If they do not, they will only pay for the flight and hotel.

Incorporating the latest Treatment Centre Technology, Heka Dental’s UNIC is the ultimate embodiment of feedback from patients, dentists, dental technicians and service engineers.

Whether you have over patient, ambidextrous rear delivery, mobile cart or cabinet mounted units. You will have choices of built in ultrasonic scalers, curing lights and cameras. To finish the choices you have options of choice of lights from standard chair or ceiling mounted to latest LED.

Contact: Tel 0845 226 2691
email info@dentalez.co.uk
www.dentalez.co.uk

DentalEZ offers unique, flexible approach to the key elements of your surgery.

Your choice begins with type of chair from our basic Simplicity through to our ultimate J/V generation with unique seat tilt action and eight programmes as standard with Ultraleather upholstery. Our team will help you choose a range of styles and options.

Another exciting new chair for dental services direct

When the time comes to buy a new dental chair the variety can be confusing. You’ll need to consider things like; patient comfort, ease of use, the ability to incorporate other equipment such as monitors and handpieces and what type of upholstery you would prefer.

Dental Services Direct have a wide selection of chairs and delivery packages from many major manufacturers and their experience and understanding of the dental trade can help make your decision swift and painless. Their exclusive agreements with both Ancar and Heka, combined with packages from Anthos, Belmont and DentalEZ mean there is something to suit every budget.

Secure Your Future with CEREC

One tried and tested method of raising revenue whilst trading in difficult times is to offer your patients something that they cannot necessarily get from other dental practices locally which has a real advantage for the patient. This is achievable with the CEREC CAD/CAM System from Sirona Dental Systems Ltd.

CEREC is proven to increase profits plus it adds the ‘wow’ factor to any practice. CEREC enables you to provide your patients with same day crowns, bridges etc without the expense and time of waiting for the laboratory to construct the prosthesis. The finished prostheses is instantly aesthetic, exhibiting excellent strengths and the margins are superb too. CEREC accurately replaces the occlusal contacts saving you from making any further adjustments.

In addition to these, Dental Services Direct is delighted to now also offer the TR Series of integrated treatment units from Stern Weber.

For further information on the TR Series and all other available chairs contact your local Dental Services Direct sales office: Scotland & the North 08452 600 510, South 08452 600 520, South West 08452 600 550.

Scaling Made Simple with the R&S Ultrasonic Scaler

Realistically priced is the R&S Ultrasonic Scaler, available exclusively from Dental Sky. This light, small and portable ultrasonic scaler is quickly, effectively and efficiently removes dental calculus and stains from the tooth surface.

bar to the Aseptico range. If you would like a demonstration, please contact Velopex. Tel 0144 268 6676

Chairs & Units

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